

## Call on Us

For further information on Bellingham Marine's expertise, and how the company can best meet the needs of your project, please call or write us. We're always available to answer questions, provide information and put our years of experience to work for you.

## Selected Projects

### **Bahia Mar Yachting Center Fort Lauderdale, Florida, USA**

From fixed to floating, the replacement of the original 1949 fixed dock Mega Yacht marina was a design-build project that included both standard and Mega Yacht freeboard Unifloat dock systems, piling and utility systems.

### **Sunrise Harbor Marina Fort Lauderdale, Florida, USA**

Built specifically for Mega Yachts, this design-build facility includes higher freeboard Unifloats with full electrical, remote metering, metered potable water, sewage pump out at each slip and fire protection systems.

### **E.R. Strait Marina Westport, Connecticut, USA**

The town of Westport asked for a turnkey marina using the design-build method of construction to ensure a smooth, problem free project.

### **Marina Harbor Anchorage Marina del Rey, California, USA**

The design-build contract for the demolition and replacement of this prestigious marina resulted in 390 new slips averaging 40 feet in length.

### **Harbour Town Marina Hilton Head, South Carolina, USA**

One of the most photographed marinas on the East Coast, this marina was a fast track single source turnkey project consisting of 84 slips.

### **Balboa Bay Club Newport Beach, California, USA**

A design-build contract for this exclusive Southern California club includes 16 large Unifloat yacht slips ranging from 86 feet to 98 feet in length.

### **Royal Brighton Yacht Club Brighton, Victoria, Australia**

A design-build contract for Unifloat berths and wave attenuator to replace the fixed wood structures built in the 1960's.

### **Royal Prince Alfred Yacht Club New South Wales, Australia**

Complete design-build project including demolition of the existing fixed wood piers for this long established club on the Pittwater.

### **Swantown Marina Olympia, Washington**

A design-build project to expand the existing marina includes piling, electrical, plumbing and fire systems.

### **Ventura Isle Marina Ventura, California**

Rebuilt in several phases, this design-build project reconfigured the slip sizes and modernized the utility system to meet the current demands of the market.

### **California Yacht Club Marina del Rey, California**

The yacht club marina was rebuilt and modernized with minimal disruption of one of the busiest social and racing schedules of any club in Marina del Rey.

### **America's Cup Village Auckland, New Zealand**

Built over 2 America's Cup campaigns, the design-build method was critical to the successful transformation of a declining waterfront harbor into a world class marina and racing venue.

### **Villa del Mar Marina Marina del Rey, California**

This prestigious marina, surrounded by luxurious apartment homes, was rebuilt utilizing a design-build methodology. Approximately 250 slips were modernized with new concrete docks, gangways and utilities.

### **Pelican Isle Yacht Club Naples, Florida**

As part of a multi building condominium project, the yacht club marina used a design-build contract for the Unifloat system including dredging, bulk heads, utilities and fixed piers to assure single source responsibility.

### **Esplanade Marina Marco Island, Florida**

As part of a unique high rise residential and retail complex, this single source project provides 77 "dockominium" slips including electrical, potable water, sewage pump out and fixed approach piers.

### **Black Rock Marina Coeur d'Alene, Idaho**

A design-build project at this exclusive residential golf community featuring the Unideck freshwater system's unique cast-in place concrete deck system with specially designed seasonal canvas covers. There are 129 new slips ranging in size from 20' to 40' including utilities, sewage pump out and fuel dock.

**Bellingham**  
**MARINE**

*Innovative harbor  
and waterfront solutions*

Bellingham Marine Industries, Inc.  
Corporate Headquarters  
Post Office Box 8  
Bellingham, WA 98227  
1001 'C' Street  
Bellingham, WA 98225  
360 676-2800  
FAX 360 734-2417  
bmi@bellingham-marine.com  
www.bellingham-marine.com

Locations of Bellingham Marine offices to serve you:

#### **United States:**

Bellingham, Washington  
Dixon, California  
Jacksonville, Florida  
York, Pennsylvania

#### **Worldwide:**

Auckland, New Zealand  
Brisbane, Australia  
Cabo San Lucas, Mexico  
Newcastle, England  
Port Melbourne, Australia  
Sydney, Australia  
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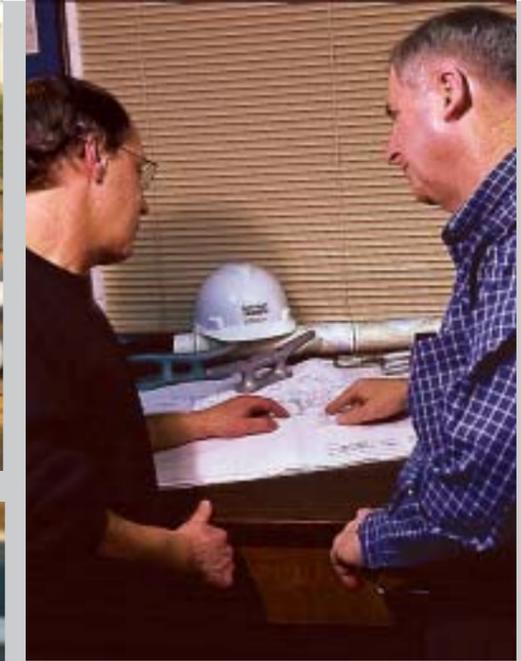
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**UNIFLOAT**

*Precision engineered flotation systems*

**Bellingham**  
**MARINE**

*Innovative harbor  
and waterfront solutions*



*Single Source:  
Delivers your Project On time  
and On Budget*

## Why Bellingham Marine Should Be Your Single-Source General Contractor

Getting your marina from the initial stages of a concept and a business plan to champagne on opening day is a challenging task. We know. We've assisted hundreds of owners and developers in the U.S. and all over the world.

For five decades, Bellingham Marine has provided the leadership and management disciplines vital to the success of these projects. The disciplines required are many and diverse, from navigating the intricacies of permitting and environmental issues, to managing the planning, engineering and construction of a modern marina facility.

Single-source contracting can be defined as follows: the owner or developer entrusts responsibility for the project to the head contractor. This creates one center of communication for the owner, and the comforting knowledge that the entire project is being rigorously coordinated and managed by the head contractor to maintain cost, stay on schedule, and avoid mistakes that might otherwise plague complex projects.

Working with disparate contractors and subcontractors without the coordination and control of a single-source contractor invites trouble. Bellingham Marine has performed that role in countless projects large and small, and delivered important benefits to the owners. No other company can match the project management experience Bellingham Marine has to offer.

*The benefits from Bellingham Marine, your single-source contractor include:*

### 1. Design-Build

**An Experienced Team of Marina Professionals.** The single-source contractor coordinates every aspect of site-specific engineering and design. This ensures that the design specifications are appropriate for marine use and that they recognize the 50 years of product development expertise already in place at Bellingham Marine.

**Site-specific design.** Most importantly, Bellingham Marine will assist you in developing the perfect marina for your site—one that creates the best experience for your guests and the optimum facility for your business. Site-specific engineering from Bellingham Marine gives you the right tools you need to maintain, or even improve the environment in your basin and provides the correct design for the threats from wind and wave.

### 2. Cost Control

**Cost management.** A well-managed project creates its own economies and efficiencies. As an experienced single-source contractor, Bellingham Marine is affiliated with a strong team of subcontractors who know marinas. They do not require on-the-job training, and will do the job right the first time.

**Intelligent phasing.** Typical pitfalls, such as engineering specifications that add costs in manufacturing, can be anticipated and eliminated. When all the contributing teams are properly staged and sequenced, the project can complete on time, thereby putting the marina in service at the earliest possible date. The savings on interest for construction financing alone make single-source contracting the only way to manage a project.

### 3. Reduced Workload for the Ownership Team

**One point of contact.** Your project manager is your single point of contact and coordination, greatly improving communication and making sure that you stay informed at all times. Best of all, you can attend to the business you need to do and let Bellingham Marine build your marina.

**Customer first.** Bellingham Marine will assign a knowledgeable, experienced project manager who will provide continuous visibility and reporting on the project. A strong "customer-first" service orientation is a hallmark of Bellingham Marine's worldwide reputation.

### 4. One Point of Responsibility

**Reduced risk to the owner.** With one point of responsibility, disagreements between subs and suppliers over performance or quality are simply not a problem. No finger pointing, less risk to the owner when the single-source contractor has full responsibility.

**Problems prevented.** Imagine the alternative. Say, for example, components manufactured for the project do not fit together. Is it the fault of the manufacturer, the installer, or the engineering firm that designed them? When you have one point of responsibility, it simply is not your problem. The situation is handled entirely by your single-source contractor. Better yet, single-source contracting prevents just this sort of event from happening in the first place.

### 5. Marinas Designed and Built by Marina Experts

**Marina focused.** Creating a beautiful marina involves challenges that only a true "marina company" has the experience to handle. For example, Bellingham Marine can assist you in getting through the regulatory and environmental approvals prior to the project, and can also help in the initial business planning, feasibility studies, market studies, configuration planning, amenities planning, and fuel and concessions needs.

**Professional from start to finish.** With a single-source contractor, you can be sure that everyone from engineering to the skilled trades who work on your project has experience in the unique requirements of marina construction. This eliminates the start-up time and time lost to mistakes that might occur as new personnel learn the requirements of marina construction.

**Have a marina expert on your team.** No one understands the total marina project better than Bellingham Marine. We have the knowledge and experience to see a problem before it happens, and can provide the advice and direction needed to create the ultimate marina for your site.

